



Agenda

General Counsel Forum

November 12–14, 2023 / The Biltmore Miami, Coral Gables, FL





General Counsel Forum

The role of today's General Counsel bears but a faint resemblance to the role of the past.

The General Counsel is a dominant figure within any sophisticated company. While managing risk remains within their mandate, the modern GC must help lead the way in building the business.

Advisory Board



Augusto Aragone
*Executive Vice President,
Secretary, and General Counsel
Ingram Micro Inc.*



Monte Baier
*General Counsel and
Senior Vice President
Panda Restaurant Group, Inc.*



Lois Bingham
*Senior Vice President,
General Counsel, and
Corporate Secretary
Libbey*



Grant Burns
*Executive Vice President
and General Counsel
America Fujikura Ltd.*



Heather Bush
*Vice President and
General Counsel
Bureau Veritas*



Ruchi Kaushal
*General Counsel
Cable & Wireless
Communications*



LaTanya Langley
*Chief Legal Officer and
Corporate Secretary
Edgewell Personal Care*



Luis Machado
*Vice President, General
Counsel, and Secretary
TopBuild Corp.*



Tajanae Mallett
*General Counsel
Arjo Inc.*



Divya Mehta
*Senior Vice President
and General Counsel
KONE*



Holly Saigo
*Chief Legal Officer and
General Counsel
Kimball Midwest*



Jared Sine
*Chief Legal Officer
and Secretary
Match Group Inc.*



Scott Thayer
*Chief Legal Officer and
Corporate Secretary
Dawn Food Products, Inc.*



Teri Witteman
*Chief Legal Officer
and Secretary
Beyond Meat, Inc.*



Nathaniel Vitan
*Senior Vice President,
Chief Legal Officer, and
Corporate Secretary
Public Storage*



Adam Walker
*Vice President and
General Counsel
Coverall North America, Inc.*



David Watson
*General Counsel
Reynolds Consumer Products*



Bruce Wu
*Chief Legal Officer
Deepcell, Inc.*

Thank You to Our Partners



Agenda

Sunday / November 12, 2023

12:00 PM ALHAMBRA
Opening Remarks

12:30 PM–1:20 PM PANEL / ALHAMBRA
Leading with Legal Expertise: Excelling in the Dual Role of General Counsel and Strategic Leader

- ♦ How can General Counsel effectively wear multiple hats, seamlessly blending their legal expertise with strategic business acumen to provide valuable counsel and guidance to the CEO and Board?
- ♦ Which specific leadership skills, such as communication, adaptability, and strategic thinking, are paramount for the General Counsel's success in driving organizational growth and navigating complex legal challenges, and which skills are often overlooked or underestimated in their importance?
- ♦ How can General Counsel cultivate strong relationships not only within the legal department but also across the organization, fostering collaboration, trust, and alignment with key stakeholders to achieve shared goals and objectives?



Brittany Leonard
General Counsel
Civix



Shawn Troutt
Chief Legal Officer
Sorenson Communications



Maggie Warren
Senior Vice President and General Counsel
Vertafore, Inc.



MODERATOR:
Jonathan Greenblatt
Vice President, Legal
LinkSquares

1:30 PM–2:20 PM PANEL / ALHAMBRA
Practical Applications of Generative AI

- ♦ What are the capabilities and potential applications of generative AI in streamlining processes and enhancing efficiency within in-house law departments and legal operations teams?
- ♦ What challenges and considerations should be taken into account when adopting generative AI technologies in the legal field?
- ♦ What are the ethical and regulatory implications associated with the use of generative AI in the legal industry, and how can they be addressed?



Mark Casper
Executive Vice President and Chief Legal Officer
Marvell Technology



LeaAnn King
Vice President, Legal and General Counsel
Toyota Material Handling



Maurice Loebel
Chief Legal Officer and General Counsel
Sazerac Company



George Niño
Executive Vice President, Legal and Compliance
Yokogawa Corporation of America



Frederick Stein
Chief Legal Officer
Chicken Soup for the Soul Entertainment/
Redbox



MODERATOR:
Jessica Nguyen
Chief Legal Officer
Lexion

2:30 PM–
3:20 PM

PANEL / ALHAMBRA

Building a Successful Legal Operations Function: Navigating Strategies for Long-Term Success

- ♦ What strategies can General Counsel employ to effectively identify and prioritize key initiatives for the Legal Operations function, including process improvement, technology implementation, and cost management, to drive long-term success?
- ♦ How can General Counsel foster effective cross-functional partnerships with departments such as Finance, IT, and Procurement to align objectives, leverage resources, and maximize the impact of the Legal Operations function?
- ♦ In what ways can General Counsel harness the power of technology and data analytics to optimize legal operations performance, enhance efficiency, and drive informed decision-making?



Robyn Diaz
Senior Vice President and Chief Legal Officer
St. Jude Children’s Research Hospital



Michael Elm
Chief Legal Officer
Tolmar



Michael Kerns
General Counsel
Dekra North America



Richard Lara
Executive Vice President, General Counsel, and Corporate Secretary
Spanish Broadcasting System, Inc.



Scott Mahoney
Senior Vice President, General Counsel, and Corporate Secretary
Avangrid, Inc.



MODERATOR:
Nick Sours
Enterprise Account Executive
Transcend

3:30 PM–
5:30 PM

BUSINESS MEETINGS / GRANADA/MAJORCA

Business Meetings

3:30 PM–
4:20 PM

KNOWLEDGEBRIDGE™ / ALHAMBRA

What Generative AI Means for Contracting and Legal Teams

In a recent survey, 40% of legal professionals revealed they already use or plan to use generative AI tools, yet uncertainty still abounds around the different types of AI, specific use cases, issues of data privacy and security, and more. Such transformative change requires strategic leadership for legal teams to thrive even as they navigate uncharted territories.

Join Evisort’s EVP of Business and Legal Intelligence Memme Onwudiwe and VP of Strategic Consulting Riley Hawkins as they penetrate the buzz around AI and dive into how it is actually impacting contract management for legal teams. Join this insightful session to learn:

- ♦ Why generative AI raises new possibilities yet also introduces new considerations for contract management
- ♦ How contract AI – when implemented well – can streamline compliance, uncover opportunities, and reduce costs
- ♦ Why do a proof of concept when evaluating AI providers, and what to always look for



CO-MODERATOR:
Riley Hawkins
Vice President, Strategic Consulting
Evisort



CO-MODERATOR:
Memme Onwudiwe
Executive Vice President, Legal & Business Intelligence
Evisort

4:30 PM–
5:20 PM

KNOWLEDGEBRIDGE™ / ALHAMBRA

Turning Digital ADA Compliance Into a Competitive Advantage

- ♦ +20% of U.S. adult consumers identify as having a disability. In a digital-first world, have you made it possible for every consumer, of every ability, to engage digitally with your brand and your products?
- ♦ Digital accessibility is required under the ADA. How do organizations align brand, design, development and operations to achieve it?
- ♦ Achieving & maintaining digital accessibility compliance is no longer a question of “should we consider it” but rather a decision around choosing the right partner and methodology to ensure a sustainable approach.



MODERATOR:

Spiro Papathanasakis

*Co-Founder and Chief Strategy Officer
Level Access*

5:30 PM–
6:20 PM

PANEL / ALHAMBRA

Innovation for the Modern Legal Department: Harnessing Trends and Tools for Success

- ♦ What proactive steps can General Counsel take to stay abreast of the latest trends and tools in legal innovation, such as artificial intelligence, automation, and data analytics?
- ♦ How can General Counsel effectively identify areas within the legal department where innovation can have the greatest impact, such as contract management, legal research, and eDiscovery?
- ♦ What strategies can General Counsel employ to build a culture of innovation within the legal department, fostering collaboration, experimentation, and a mindset of continuous improvement?
- ♦ How can General Counsel collaborate with outside counsel and legal service providers to drive innovation, leverage their expertise, and achieve better outcomes for the organization?



Renuka Drummond

*General Counsel
IDG, Inc.*



Kyle Pederson

*Associate General Counsel
Wheel Pros*



Scott Wilkinson

*Executive Vice President and
Chief Legal Officer
Atlanta Hawks*



MODERATOR:

Anita Turner

*Senior Account Executive
Onit and SimpleLegal*

6:30 PM

MEAL / OUTSIDE COURTYARD

Welcome Cocktail Reception, Dinner, and 2023 Consero General Counsel Champion Awards Ceremony



Monday / November 13, 2023

**7:15 AM–
7:50 AM**

MEAL / OUTSIDE COURTYARD
Breakfast

**8:00 AM–
8:50 AM**

PANEL / ALHAMBRA

Lessons Learned From Corporate Scandal: The GC’s Role As the Steward of Ethics

- ♦ What specific actions and strategies can General Counsel employ to foster a culture of ethics and integrity throughout the company?
- ♦ How can General Counsel effectively collaborate with other stakeholders, such as the board of directors and executive leadership, to ensure a strong ethical foundation and compliance with legal and regulatory requirements?
- ♦ In the aftermath of a corporate scandal, what steps can General Counsel take to rebuild trust and restore ethical practices within the organization?
- ♦ What lessons can be drawn from past corporate scandals to enhance the role of General Counsel as the steward of ethics, and how can these lessons be applied to prevent future ethical lapses?



Doug Martin
*General Counsel and Vice
President of Compliance
Blue Bell Creameries, L.P.*



Ed Menger
*Vice President, General Counsel,
and Corporate Secretary
Parker Wellbore*



Ryan Quinn
*General Counsel and Corporate Secretary
PGT Innovations*



Stephen Ucci
*General Counsel
Hypertherm Inc.*



**MODERATOR:
Robert Maddox**
*Partner
Bradley*

**9:00 AM–
9:30 AM**

WORKSHOP / ALHAMBRA

Beware the Troll: What General Counsel Can Do To Protect Corporate Innovation and Combat the Growing Patent Troll Issue

Corporate litigation from Patent Assertion Entities (PAEs, sometimes called “patent trolls”) continues to increase across all industries, resulting in a major drain on company time and money. As stewards of the company’s in-house legal resources, it is becoming increasingly important for General Counsel to remain vigilant of patent troll activity to protect the organization. This need will continue to grow in importance as the economic environment becomes increasingly uncertain. During this interactive session, we will explore the latest patterns in patent troll activity and effective mitigation strategies.



**MODERATOR:
Ken Seddon**
*Chief Executive Officer
LOT Network*

**9:30 AM–
11:30 AM**

BUSINESS MEETINGS / GRANADA/MAJORCA
Business Meetings

9:30 AM–
10:20 AM

KNOWLEDGEBRIDGE™ / ALHAMBRA

Understanding, Implementing and Maximizing Value from ‘Legal-Grade’ AI

AI is fast becoming a critical technology for in-house legal teams as they look to maximize resources, increase workplace productivity, and ensure compliance with changing regulatory requirements. Join leading AI company, Luminance, for an exploration of:

- ◆ Key lessons from the new AI landscape: how to distinguish real AI from fake, mitigate the pitfalls of AI, and devise a successful AI implementation plan.
- ◆ The ROI of AI for legal: saving time, reducing cost, and redeploying staff to higher value tasks.
- ◆ How businesses are using AI to empower their non-legal functions such as Commercial and HR, speeding up the time-to-contract and maximizing revenue generation.



MODERATOR:
Jaeger Glucina
Managing Director
Luminance Technologies Ltd.

10:30 AM–
11:20 AM

KNOWLEDGEBRIDGE™ / ALHAMBRA

Current Employment Issues: Managing in a Fluid and Challenging Environment

- ◆ Onboarding, Managing and Offboarding Remote Employees
- ◆ Navigating Numerous Leave Entitlements
- ◆ The Present Status of Restrictive Covenants
- ◆ Best Practices for Performing Workplace Investigations
- ◆ Handling Reductions In-Force



MODERATOR:
Lorna Hebert
Partner
Outside GC

11:30 AM–
12:30 PM

ROTATING ROUNDTABLES / ALHAMBRA

Rotating Roundtables

Join us for informal peer-to-peer discussions focused on top-of-mind industry trends, challenges, and opportunities (two rounds of 30-minute discussions).

A. Implementing and Enforcing Outside Counsel Guidelines

- ◆ Have you implemented Outside Counsel Guidelines?
- ◆ If so, how are you managing the guidelines?
- ◆ If not, what's preventing you for implementing OCGs?
- ◆ How are you enforcing the Outside Counsel Guidelines?



MODERATOR:
Virginia Griffith, JD
Vice President, Business Development
LegalBillReview.com

11:30 AM–
12:30 PM

B. Legal Job Security in the AI Era: Skillsets for the Future

In the changing world of legal jobs, understanding and using AI can help us do more with less, saving time and energy for important tasks. But AI can't do everything—it can't negotiate deals, stand up for clients, or fully understand complex situations like a person can. So, as we look ahead, it's wise to learn new skills that work with AI technology. Getting good at prompt engineering and learning to automate processes can make work smoother and more efficient. By focusing on these skills, people working in legal jobs can ensure they stay valuable and successful, no matter how much technology changes things.

- ◆ Benefits of AI: Doing more with fewer resources
- ◆ What AI cannot do: negotiation, advocacy, and context
- ◆ Skills to grow: prompt engineering and automation



Michael Roy
General Counsel
INVNT



MODERATOR:
Henal Patel
Chief Executive Officer
DocJuris

C. From Firefighter to Strategic Planner: A Path to Enhanced Performance and Productivity

- ◆ Legal Departments that proactively plan will be better positioned to thrive. How are your peers tackling the challenges around strategic planning?
- ◆ How do you get out from under the Sisyphian busywork to accomplish meaningful improvements in process, identify operational adjustments that enhance service delivery, and demonstrate value?
- ◆ Why is it important to set the daily work pile aside to pause and contemplate strategic projects?



CO-MODERATOR:
Nolan O'Connor
Senior Vice President, North America Sales
Xakia Technologies



CO-MODERATOR:
Anne Post
Chief Executive Officer, North America
Xakia Technologies

D. How GCs Stay Efficient in Their Ever-Expanding Role

According to the 2023 ACC Chief Legal Officers Survey, the vast majority of CLOs now report directly to the CEO (77 percent), a result that has remained stable for the past five years and has seen a large increase from 64 percent reported in 2018. Join us to discuss how GCs can leverage an advanced CLM to give additional visibility into the overall financial and operational health of the organization and why they are turning to CLM software to navigate risks and opportunities through:

- ◆ Persona-based metrics and insights
- ◆ Visual dashboards
- ◆ Benchmarking and cohort data



MODERATOR:
Robert Flint
Vice President, Sales & Customer Strategy
ContractPodAi

12:30 PM–
1:20 PM

MEAL / OUTSIDE COURTYARD
Lunch

1:30 PM–
2:20 PM

PANEL / ALHAMBRA

Analyzing Recent Employment Cases: Identifying Lessons Learned and Developing Best Practices

- ♦ How can General Counsel effectively navigate their role in managing employment litigation, including overseeing strategy development, coordinating with external counsel, and ensuring alignment with organizational goals?
- ♦ How can General Counsel contribute to minimizing future risks by implementing workplace improvements, enhancing training programs, and ensuring compliance with employment laws and regulations?
- ♦ What strategies and best practices can General Counsel employ to handle discovery issues in employment litigation, including meeting preservation obligations, managing data collection, and maintaining legal compliance?
- ♦ What factors should General Counsel consider when deciding if and when to settle employment litigation cases, balancing legal risks, potential costs, and the organization's reputation?



Kim Magyar
Vice President and General Counsel, Grocery
McLane Company, Inc.



Adam Walker
Vice President and General Counsel
Coverall North America, Inc.



David Watson
General Counsel
Reynolds Consumer Products



MODERATOR:
Mark Wallin
Partner
Barnes & Thornburg, LLP

2:30 PM–
4:30 PM

BUSINESS MEETINGS / GRANADA/MAJORCA

Business Meetings

2:30 PM–
3:20 PM

KNOWLEDGEBRIDGE™ / ALHAMBRA

Leveraging Independent Investigations To Reaffirm a Commitment to Integrity and Exquisite Corporate Governance: The GC's Role

- ♦ When to act, as the “conscience” of the corporation
- ♦ How to managing communications with and involvement from a major private equity investor
- ♦ Respecting the C-suite... but protecting them from themselves
- ♦ Benefits/risks of self-disclosure to regulators, engagement with law enforcement
- ♦ Ephemeral messaging: regulatory expectations
- ♦ Preparing for and engaging with the auditor



CO-MODERATOR:
Peter Resnick
Vice President
Charles River Associates



CO-MODERATOR:
Kris Swanson
Vice President and Practice Leader, Forensic Services
Charles River Associates

3:30 PM–
4:20 PM

KNOWLEDGEBRIDGE™ / ALHAMBRA

Redefining In-House Legal: Is AI Disruptive or Just More Hype?

- ♦ A New Era? Is the latest AI boom different than the persistent buzz of ‘disruptive innovation’ we’ve heard in legal tech over the past decade?
- ♦ Financial Impact of Potential Disruption: How might AI reshape the legal industry’s economic landscape, and how will this affect in-house teams?
- ♦ Envisioning Tomorrow’s In-House Legal Team: Amidst AI’s rapid advances, can we anticipate a transformation in how in-house legal may function?



MODERATOR:
Daniel Lewis
Chief Executive Officer
LegalOn Technologies, Inc.

**4:30 PM–
5:30 PM**

ROTATING ROUNDTABLES / ALHAMBRA

Rotating Roundtables

Join us for informal peer-to-peer discussions focused on top-of-mind industry trends, challenges, and opportunities (two rounds of 30-minute discussions).

A. AI Revolution: Transforming Professional Teams and Unveiling Real-World Applications

- ♦ How can generative AI assist with typical “jobs-to-be-done” in the legal space?
- ♦ How can organizations strike a balance between moving quickly to adopt AI and effectively mitigate risk?
- ♦ What are the key obstacles or difficulties to be mindful of when it comes to the practical implementation of AI by legal teams?
- ♦ What steps can be taken within legal departments to empower professionals to leverage AI for better outcomes and career growth?



MODERATOR:
Matt Brodahl

Director, Product Management
– Document Intelligence
Thomson Reuters

B. The Expanding Board Mandate: Achieving Clarity in the Era of Information Overload



MODERATOR:
Wendy David

Manager, Solutions Engineer
Diligent Corporation

**5:30 PM–
6:20 PM**

PANEL / ALHAMBRA

DOJ Cases and Investigations: Insights on an Effective Compliance Program, How Current Monitorships Are Being Structured, and How Organizations Are Preparing for and Working With Monitors? Is This Even on Your Radar?

In today’s rapidly changing business environment, it’s vital for organizations to regularly assess their ethics and compliance programs. Top global compliance teams are taking inventory of their key risk areas and metrics to develop more effective compliance activities, thereby helping to protect the company’s reputation and contribute to the bottom line.

- ♦ What real-time adjustments have you made to DOJ guidance?
- ♦ Who is doing what and why
- ♦ How can businesses successfully limit or even avoid a potential monitorship?
- ♦ Have you taken immediate action to mitigate the risk of a recurrence and can show that it has an effective compliance program in place?
- ♦ Are you prepared to work with a monitor?



Darin Lippoldt

Chief Legal Officer and General Counsel
Neurocrine Biosciences



Kevin Mann

Chief Legal Officer
TruGreen



Ed Menger

*Vice President, General Counsel,
and Corporate Secretary*
Parker Wellbore



MODERATOR:
Ryan Murphy

*Partner, Global Investigations
& Forensics Leader*
PwC

6:45 PM

MEAL / OUTSIDE COURTYARD

Networking Dinner and Entertainment

Tuesday / November 14, 2023

**8:00 AM–
8:30 AM**

MEAL / OUTSIDE COURTYARD

Breakfast

**8:30 AM–
9:20 AM**

PANEL / ALHAMBRA

Diversity, Equity, and Inclusion: Moving the Needle in the Legal Profession

Hear from Consero's 2023 General Counsel Champion Award nominees on how DEI has become a core value integrated into everyday legal and business operations.

- What recent diversity, equity, and inclusion (DEI) initiatives, whether in-house or involving outside counsel and vendors, have demonstrated the most significant impact in fostering a more diverse and inclusive legal profession?
- How do organizations capture, utilize, and enforce DEI metrics to measure progress and drive meaningful change in promoting diversity, equity, and inclusion within the legal profession?
- What role does the Board play in spearheading DEI initiatives within organizations, and how can they contribute to fostering a diverse and inclusive culture within the legal profession?



Cynthia Kretz
Senior Vice President, Chief Legal Officer
Cook Group Incorporated



Michael Roy
General Counsel
INVNT Group



Devona Wright Cottrell
Chief Legal Officer and General Counsel
GMR Marketing LLC

**9:30 AM–
10:30 AM**

BUSINESS MEETINGS / GRANADA/MAJORCA

Business Meetings

**9:30 AM–
10:20 AM**

KNOWLEDGEBRIDGE™ / ALHAMBRA

Networking Break

**10:30 AM–
11:20 AM**

PANEL / ALHAMBRA

Nurturing Mental Health and Well-Being in the Legal Profession: Cultivating Resilience and Balance

- What practices and techniques have you embraced to prioritize mental health and nurture resilience amidst the demands of the legal profession?
- What initiatives or actions have you taken to improve work-life balance for yourself and your legal team, and how it has positively impacted overall well-being and job satisfaction?
- How do you promote and maintain an environment that encourages open conversations about mental health, reduces stigma, and provides necessary resources and support to lawyers?



Augusto Aragone
*Executive Vice President, Secretary,
and General Counsel*
Ingram Micro Inc.



Inna Barmash
General Counsel and Chief of Staff
Amplify



Paul Meggett
General Counsel
Appalachian State University



Jorge Reynardus
General Counsel Americas
Amadeus North America, Inc.



Joseph Rubbone
General Counsel
Orangetheory Fitness

11:30 AM

ALHAMBRA

Closing Remarks

CLE: This program is pending CLE accreditation.

Thank You to Our Partners



Barnes & Thornburg LLP is a full-service Am Law 100 law firm, providing legal advice and services from a wide range of practice areas for businesses in many different industries.



Bradley combines skilled legal counsel with exceptional client service and unwavering integrity to assist a diverse range of corporate and individual clients in achieving their business goals. With offices in Alabama, Florida, Mississippi, North Carolina, Tennessee, Texas, and the District of Columbia, the firm's 600+ lawyers represent regional, national, and international clients in various industries, including banking and financial services, construction, energy, healthcare, life sciences, manufacturing, real estate, and technology, among many others.



CRA's award-winning Forensic Services Practice helps clients get to the truth—and reaffirm their commitment to integrity—when allegations of fraud, misconduct, or noncompliance arise. We also leverage these competencies and perspectives in the dispute resolution context to help assess and testify on liability and damages, and in the proactive compliance context to help reduce risk.



Powered by AI and led by lawyers, ContractPodAi has spent over a decade evolving AI and CLM platform to be the tool where teams take charge of agreements. Our new GenAI-powered Leah Legal Copilot discovers, redlines, and drafts hundreds of documents, empowering legal teams to work smarter, not harder.



Diligent is the leading governance, risk, and compliance (GRC) SaaS company, serving 1 million users from over 25,000 customers around the world. Our innovative technology gives leaders a connected view of governance, risk, compliance, and ESG across their organizations, sparking the insights they need to make better decisions and lead with purpose.



DocJuris empowers enterprises to review and markup contracts in minutes. Our flagship product, DocJuris AI, cuts cycle times, drives consistency, and delivers joy to teams. Each day, legal, sales, and procurement teams commit 86% of their time redlining and negotiating contracts. Yet, even with CLM products, not much has changed in over 20+ years, as we're still largely dependent on clunky user experience, word docs, and email. However, the tide is changing, and in our meetings, together, we'll walk through the future of contracting.



Evisort is the leading AI-native contract lifecycle management and analysis solution that helps general counsels and their teams scale faster, reduce costs, and deliver greater business impact. The first and only company to create a large language model (LLM) specifically for contracts, Evisort has been recognized by industry analysts including Gartner, Forrester, and Spend Matters (on the “50 to Watch” list three years in a row). To learn more about Evisort’s latest innovations, visit evisort.com/gen-ai.



LegalBillReview.com eliminates the burden of reviewing bills from in-house legal teams and reduces outside counsel spend. Our U.S.-based attorneys analyze every charge, on every legal bill, to make sure that each and every time entry and expense charge adds value and complies with industry-standard billing guidelines.



Say goodbye to tedious, time-consuming contract review. Trusted by 3,800+ legal teams globally, LegalOn Technologies pairs professional-grade AI with guidance content from experienced attorneys to detect nuanced contract risks and insert redlines with one click. With LegalOn, you can turn contracts around faster, manage critical risks, and save your team time for more important legal work.



Level Access empowers organizations with the advanced software, expert managed services, and training solutions needed to create accessible and legally compliant digital experiences. Visit levelaccess.com.



Lexion is an incredibly easy-to-use email-based contract management system. We’re on a mission to make legal teams highly productive and happy, by accelerating contract review and eliminating busywork through automation and AI.



Write better legal agreements, close deals faster, and understand every aspect of every contract, all in one end-to-end platform powered by AI.



87% of all patent litigation in the U.S. against high-tech companies is brought by patent assertion entities (PAEs, aka patent trolls). LOT Network is a community of over 3,200 companies that have immunized themselves from over 3.9 million worldwide assets. Learn why your company should join companies like Google, Amazon, Bayer, Edwards Lifesciences, IBM, Facebook, etc. to protect themselves while preserving all the traditional uses of patents.



Luminance is the world's most advanced technology for legal process automation and document review, trusted by over 500 organizations in 60 countries. Luminance's artificial intelligence reads and forms a conceptual understanding of documents in any language, augmenting a range of tasks from contract creation, templating and negotiation to post-execution analysis.



Onit, together with SimpleLegal, is the leading provider of workflow solutions for enterprise legal management (ELM) and contract lifecycle management (CLM). Onit's comprehensive product portfolio customizes AI-driven workflows for managing matters, spend, vendors, and contracts. With Onit, companies can evolve the legal department's role as a business protector and transform it into a business driver that materially influences the enterprise by improving operational and cost efficiency while simultaneously contributing to faster revenue generation and business growth. The Onit family of companies includes SimpleLegal, AXDRAFT, Bodhala, BusyLamp, and SecureDocs. Learn more at www.onit.com.



OGC is a unique law firm that offers the relationship and experience of a traditional law firm with the cost savings and speed of an alternative legal services provider. By combining top-notch legal talent and significant business acumen, our OGCs deliver the value and efficiency of an inhouse lawyer, without adding to our client's headcount or sacrificing quality. OGC's approach is simple: We offer practical legal advice with less over-lawyering.



Do the legal work you love with Pramata. Our intuitive contract management solution radically simplifies how you manage contracts by doing the heavy lifting for you—so you can do more with less and continually increase the strategic impact of your legal team.



Imagine a day when you can simply focus on your legal strategy knowing that you have a trusted partner for all your operational needs. Bringing innovation and insights you can act on, we deliver services and value-based solutions through a tailored approach grounded in deep industry expertise and delivered by world-class talent and assets. PwC's Legal Business Solutions and Legal Managed Services teams provide the global capabilities and flexibility law departments and law firms need to thrive and evolve in an ever-changing environment.



THOMSON REUTERS

Our customers rely on us to deliver the intelligence, technology, and human expertise they need to find trusted answers that inform their most important decisions. We are the leading provider of corporate legal department solutions for know-how, legal research, spend and matter management, document and contract management, workflow automation, and legal self-service.



Transcend

Transcend is the privacy platform that makes it easy to encode privacy across your tech stack. From Europe's GDPR to Facebook's LDU protocol, we help leading brands easily handle today's privacy projects and rest easy for whatever lies ahead.



Xakia Technologies is a legal matter management platform that is simple, powerful, and affordable. Xakia exists to make legal operations easy, through matter visibility, legal intake, contract workflow, litigation management, spend and budget control, analytics, documents, and more. Xakia is a global legal technology company with clients across five continents. It is a female-founded and led company, with headquarters in Melbourne, Australia, and Kansas City, Missouri. Visit <http://www.xakiatech.com>.